How Do Problem Solving Courts Develop Partners?

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What Can We Learn From “The Book of Mormon, the Musical”?
The Ten Commandments of Developing Partnerships

1. Designate a spokesperson(s).
2. Design a message. Develop a brochure.
3. Don’t wait for them to come to you.
5. Consider your audience.
   - Is there a connection?
   - Who do they answer to?
   - What is their philosophy?
   - What’s in it for them?
The Ten Commandments of Developing Partnerships

6. Invite them to a “ride along”.
7. Offer “a trial period with no strings attached”.
8. Accept “no” for an answer and move on.
9. Don’t be afraid to try again.
10. You can never have too many partners.
   - Work on more than one at a time.
   - This is an ongoing process.

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